Date: November 11, 2025

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|---|---|
| To,<br>National Stock Exchange of India Limited ("NSE")<br>Listing Department<br>Exchange Plaza, C-1 Block G, Bandra Kurla Complex Bandra [E], Mumbai – 400051 | To,<br>BSE Limited ("BSE")<br>Listing Department<br>Corporate Relationship Department<br>Phiroze Jeejeebhoy Towers,<br>Dalal Street, Fort, Mumbai - 400 001 |
| NSE Scrip Symbol: AWFIS | BSE Scrip Code: 544181 |
| ISIN: INE108V01019 | ISIN: INE108V01019 |

**Subject: Press Release- Financial results for the quarter and half year ended September 30, 2025**

Dear Sir/Ma'am,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, enclosed herewith is the press release issued by the Company on the captioned subject, the content of which is self-explanatory.

The above information is being made available on the website of the Company https://www.awfis.com/investor-relations.

We request you to kindly take this on your record and suitably disseminate it to all concerned.

**Thanking You,**

**For Awfis Space Solutions Limited**

SHWETA GUPTA

Digitally signed by SHWETA GUPTA
Date: 2025.11.11 16:20:37 +05'30'

**Shweta Gupta**
**Company Secretary and Compliance Officer**
**M. No. F8573**
**Address: C-28 and 29 Kissan Bhawan, Qutub Institutional Area New Delhi 110016**

**Corporate and Regd. Office**

Awfis Space Solutions Limited
C-28-29, Kissan Bhawan, Qutab Institutional Area, New Delhi – 110016
**www.**awfis.com | **Email:** info@awfis.com | **Phone:** 011- 69000657
**CIN:** L74999DL2014PLC274236

awfis

## Awfis Space Solutions Limited

# Awfis H1FY26 Operational EBITDA Soars 44% Y-o-Y

**Mumbai, 11th November 2025:** Awfis Space Solutions Limited (Awfis) a leading flexible workspace solutions provider company in India has released its unaudited financial results for the quarter and half year ended 30th September 2025.

*Commenting on the results,* ***Mr. Amit Ramani, Chairman and Managing Director, Awfis Space Solutions Limited, said:***

*"At* ***Awfis****, we have built* ***India's largest flexible workspace portfolio****, comprising* ***247 centers*** *and ~****170k seats*** *across* ***18 cities****, serving a diverse base of* ***around 3.4k clients****. This scale reflects the strength of our execution capabilities and the deep operational expertise we've developed over the past decade.*

*In H1 FY26 marked another quarter of* ***strong financial performance****, driven by scale efficiencies and disciplined execution. In H1 FY26, our* ***Operating EBITDA*** *grew* ***44% YoY****,* ***Revenue*** *expanded* ***28%****, and* ***PAT*** *rose* ***49%****, reflecting both top-line growth and improved profitability.*

*We are now strategically leveraging* ***our leadership in value segment*** *to* ***move up the value curve****, focusing on* ***Grade A buildings*** *and* ***premium locations*** *to cater to* ***GCCs****,* ***large enterprises****, and other premium clients. The* ***entry of new mid-sized GCCs*** *and the* ***expansion of long-standing clients*** *underscores Awfis' ability to cater across the* ***full spectrum*** *of client requirements. This momentum is reflected in the growing contribution of large cohorts, with the* ***500+ seat cohort now representing 34%*** *of our total portfolio highlighting the* ***maturity, stability, and stickiness*** *of our enterprise client base.*

*This strategic shift is reflected in our* ***portfolio mix****, with a growing share of* ***Gold and Elite centres*** *that now define the quality of our network. We now have* ***21 Gold and 5 Elite*** *centres, located in* ***Grade A+ developments*** *across* ***key business districts.*** *At the same time, we continue to expand our* ***pan-India*** *presence, extending reach beyond metro cities. Our* ***Tier 2 supply*** *has increased by* ***~28% YoY****, underscoring balanced growth across both premium and emerging markets.*

*The subsidiarization of* ***Awfis Transform*** *marks a key step in driving Awfis' next phase of growth within the* ***high-potential D&B segment****. As a wholly owned subsidiary, it will gain* ***greater flexibility*** *to* ***scale independently, pursue new markets****, and* ***present standalone financials****, enabling clearer performance visibility. This positions Awfis Transform to evolve as a* ***distinct growth vertical****, tapping into the new sectors such as retail, hospitality, and other commercial segments - thereby* ***broadening our customer base*** *and* ***accelerating sustainable, diversified growth*** *for the Group.*

*With a solid foundation, growing institutional trust, and a sharper focus on* ***premium execution****, Awfis is well positioned to deliver* ***sustained, profitable growth****. Our* ***integrated ecosystem*** *encompassing our core co-working business, allied services, and the specialized design and build expertise of Awfis Transform creates a unique competitive advantage, enabling us to capture opportunities across* ***both established and emerging markets*** *and cement our leadership in India's evolving flexible workspace landscape."*

## Financial Highlights:

### H1FY26 Consolidated Financial Highlights

- H1FY26 reported strong Operating Revenue of Rs. 702 Crs, growth of 28% YoY.
- Operating EBITDA margin for H1FY26 is 36.9%, a growth of 430 bps, growth of 44% YOY.
- H1FY26 reported PAT Rs. 26 Crs vs Rs. 17Crs YoY (excluding Exceptional Item), growth of 49% YOY.
- Exceptional Item in H1FY25 includes sale of Facility Management business ("Awfis Care")

### Q2FY26 Consolidated Financial Highlights

- Q2FY26 reported strong Operating Revenue of Rs. 367 Crs, growth of 26% YoY.
- Operating EBITDA margin for Q2FY26 is36.1%, a growth of 180 bps YoY, growth of 32% YOY.
- Q2FY26 reported PAT Rs. 16 Crs vs Rs. 15Crs in Q2FY25 (excluding Exceptional Item)
- Exceptional Item in Q2FY25 includes sale of Facility Management business ("Awfis Care")

## Operational Highlights for H1FY26:

- As of September 30, 2025, the company maintains a substantial portfolio of 247 centers and 170,000 seats across 8.4 million sq. ft. (including spaces under fit-out and with Signed LOIs).
- Added 8,000 seats in Q2 FY26 and 14,000 seats in H1 FY26, contributing to a year-over-year growth of 35,000 seats.
- 100% of new supply is in Grade A assets (with 70% in Grade A+ developments), emphasizing commitment to premium, enterprise-grade workspaces.
- The company operates 26 premium workspace centers (21 Gold and 5 Elite).
- Secured approximately 5,000 seats from 9+ large Corporates/MNCs. Over 10 GCCs signed across the 5 Elite Centres.

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# Awfis Space Solutions Limited

**About Awfis Space Solutions Limited**

Awfis Space Solutions Ltd. ('Awfis') is India's leading and only listed flexible workspace solutions provider offering the largest network of agile workspaces. The company enables small and large corporates to seamlessly book and utilize workspaces as per their requirement and convenience. The comprehensive suite of solutions includes Flex Space Solutions (Coworking and Customized Managed Offices), Mobility Solutions, Design & Build, Awfis Café, and TechLabs-advanced tech infrastructure. With a strong presence in 18 cities and 200+ centres, Awfis serves over 3,000 clients across diverse industries, ensuring scalable and adaptable workspace solutions for businesses of all sizes. For more information: Please log on to www.awfis.com. In addition, connect with us on Facebook, Instagram and LinkedIn.

**Safe Harbor Statement**

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential product characteristics and uses, product sales potential and target dates for product launch are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results, changed assumptions or other factors.

**For more information, please contact**


Company:
**Awfis Space Solutions Limited**

awfis

CIN: L74999DL2014PLC274236

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Investor Relations (IR) Advisors:
**Strategic Growth Advisors Pvt. Ltd.**

SGA Strategic Growth Advisors

CIN: U74140MH2010PTC204285

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